



2013 Results Presentation

2014/3/27

Safe Harbor Statement

Except for statement in respect of historical matters, the statement contained in this release are “forward-looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of Alpha Networks Inc. to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements.

Agenda

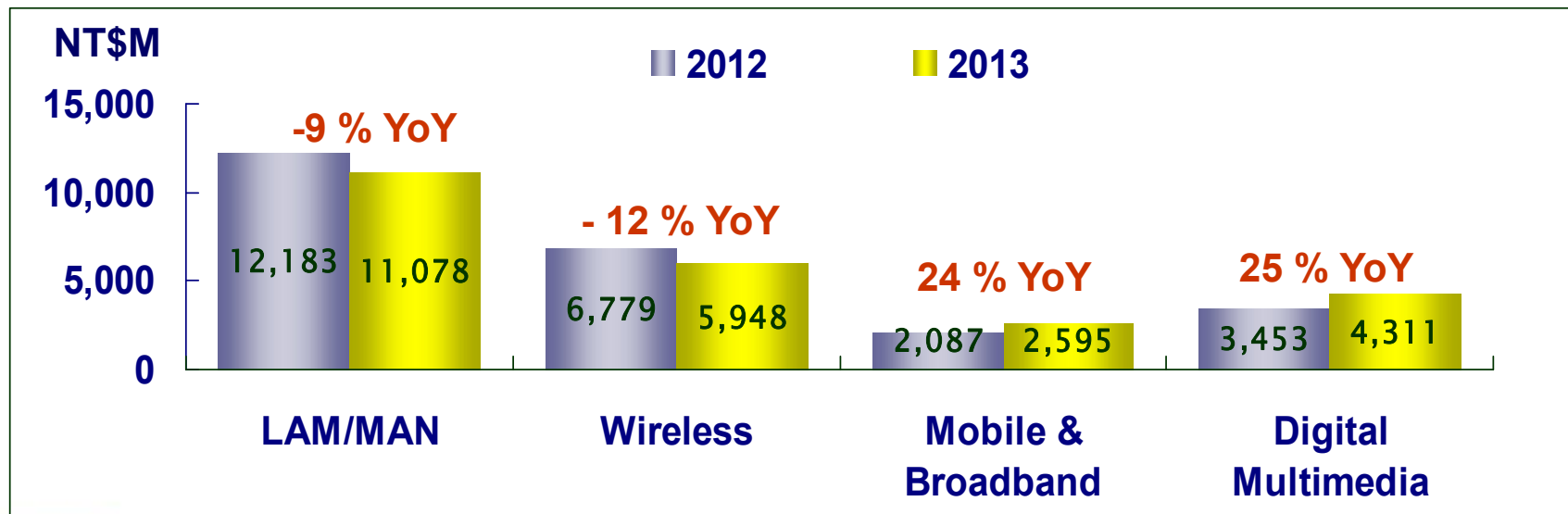
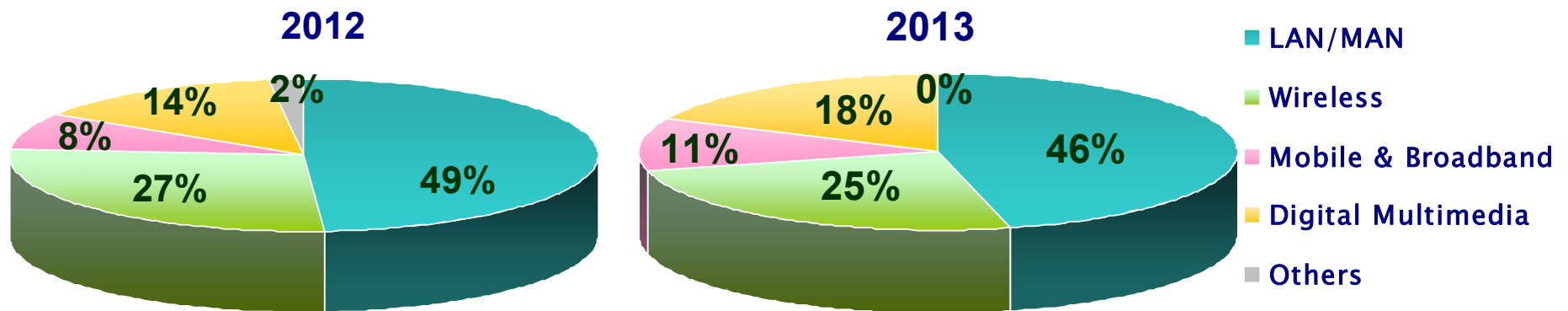
- 1. 2013 Financial Reviews**
- 2. 2013 Business Updates**
- 3. Alpha's Cloud Deployment**
- 4. Applications driven SDN**
- 5. Deployment of 10G to 100G Data Center SDN Switch**
- 6. The Solution of SMB Hybrid SDN**
- 7. 2014 Company Outlook**
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2013 Consolidated Income Statement & YoY Comparison

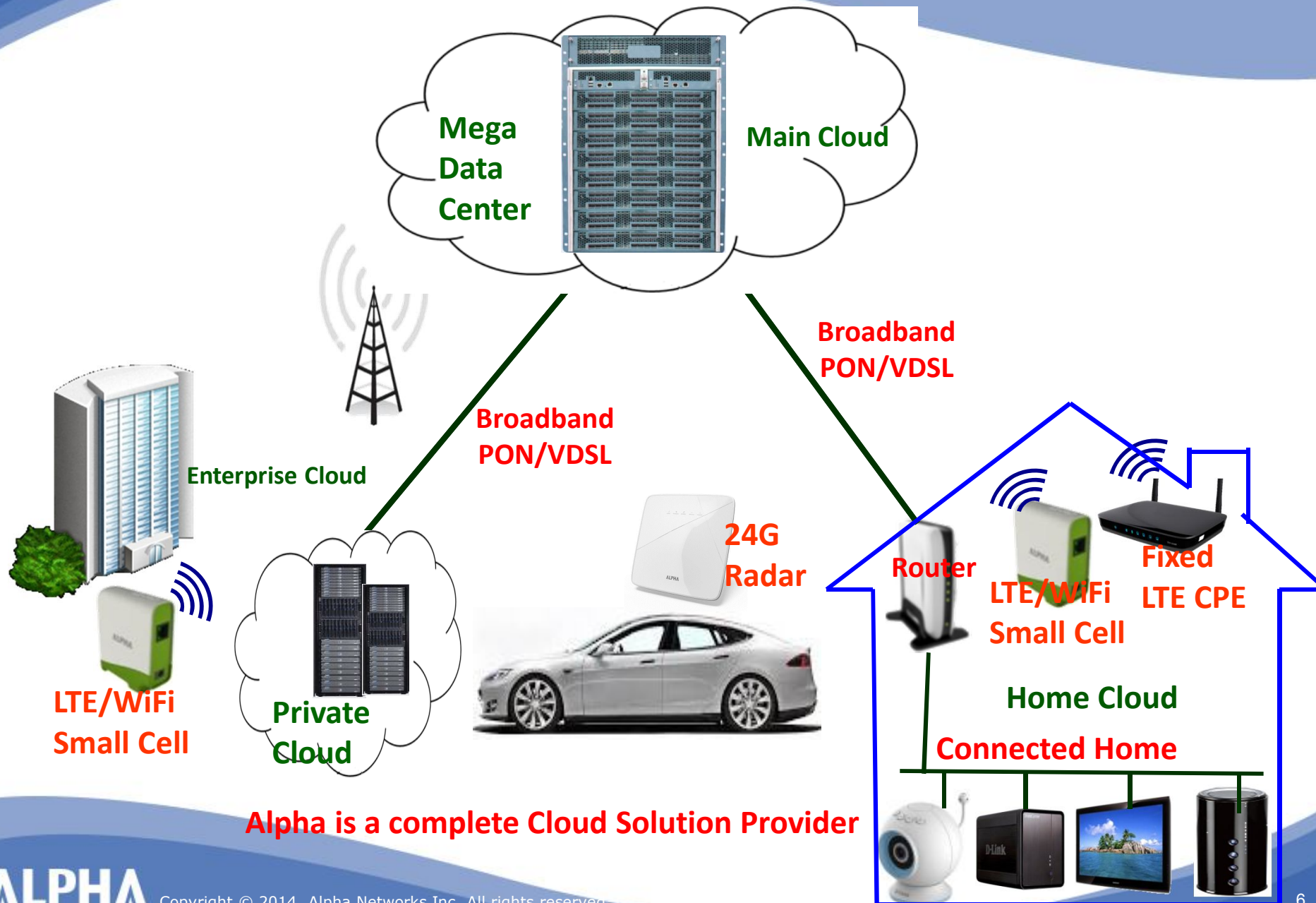
Unit: NT\$ million	2013		2012		YoY Change
	Amt	%	Amt	%	%
Net Sales	24,104	100.0	24,907	100.0	-3.2
Cost of Goods Sold	20,394	84.6	21,033	84.4	-3.0
Gross Profit	3,710	15.4	3,874	15.6	-4.2
Operating Expenses	2,876	11.9	2,826	11.4	1.8
Operating Income	834	3.5	1,048	4.2	-20.4
Non-Op. Inc. (Loss)	130	0.5	(91)	(0.4)	242.9
Income Before Tax	964	4.0	957	3.8	0.7
Net Income ¹	780	3.2	742	3.0	5.1
EPS (NT\$)	1.60		1.46		

¹ Attributable to stockholders of parent company, excluding non-controlling interests.

2013 Revenue Breakdown by Product & YoY Comparison



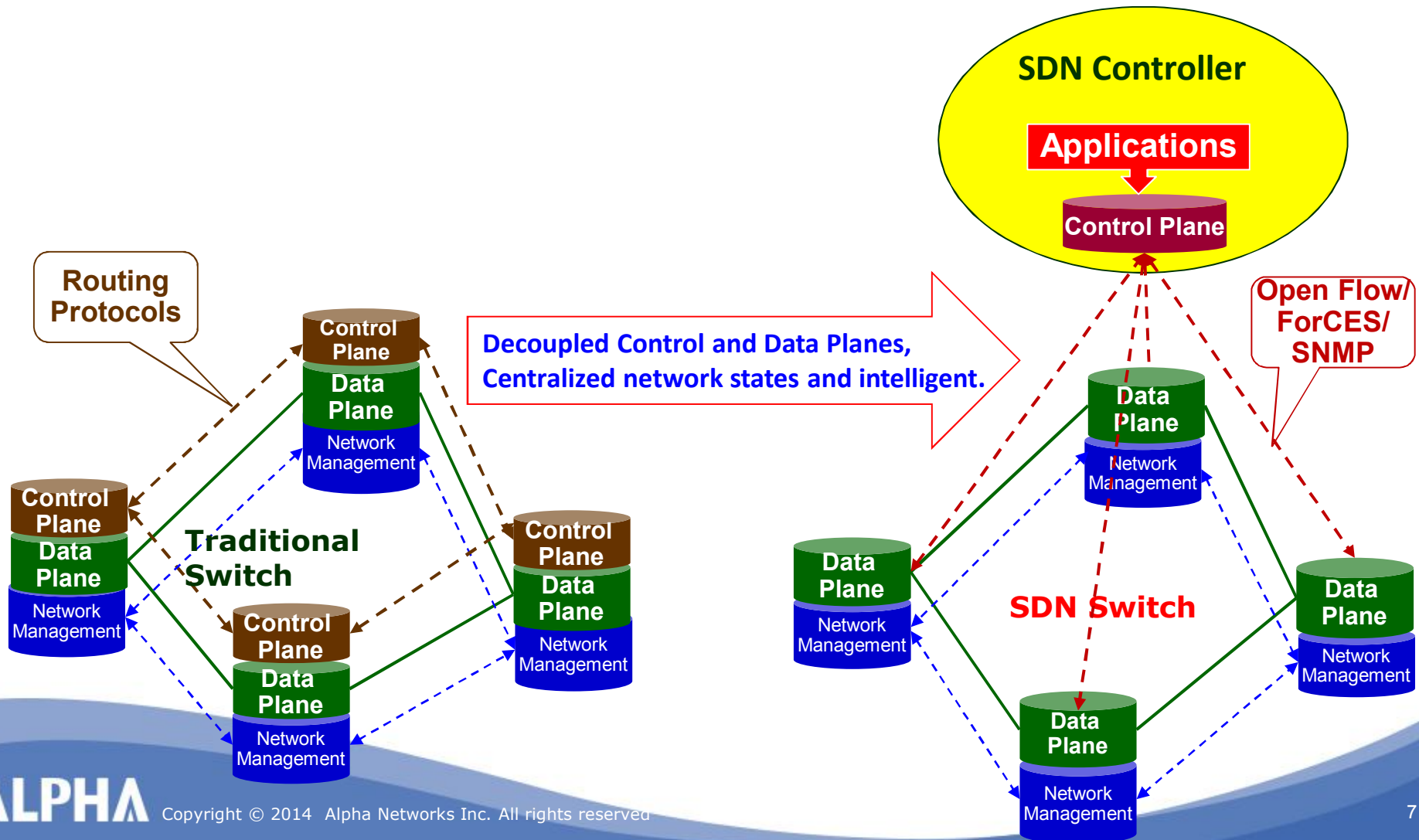
Alpha's Cloud Deployment



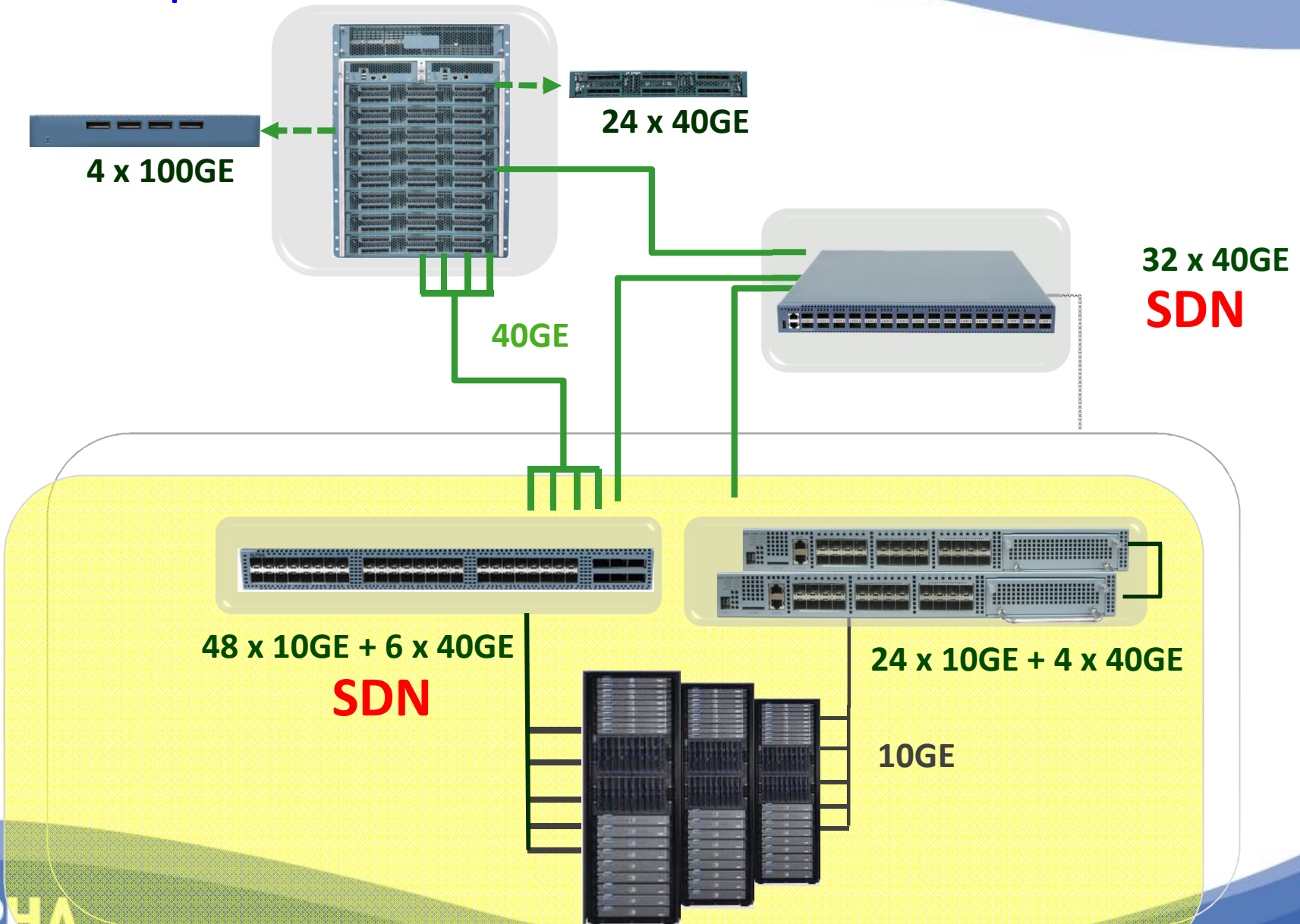
Alpha is a complete Cloud Solution Provider



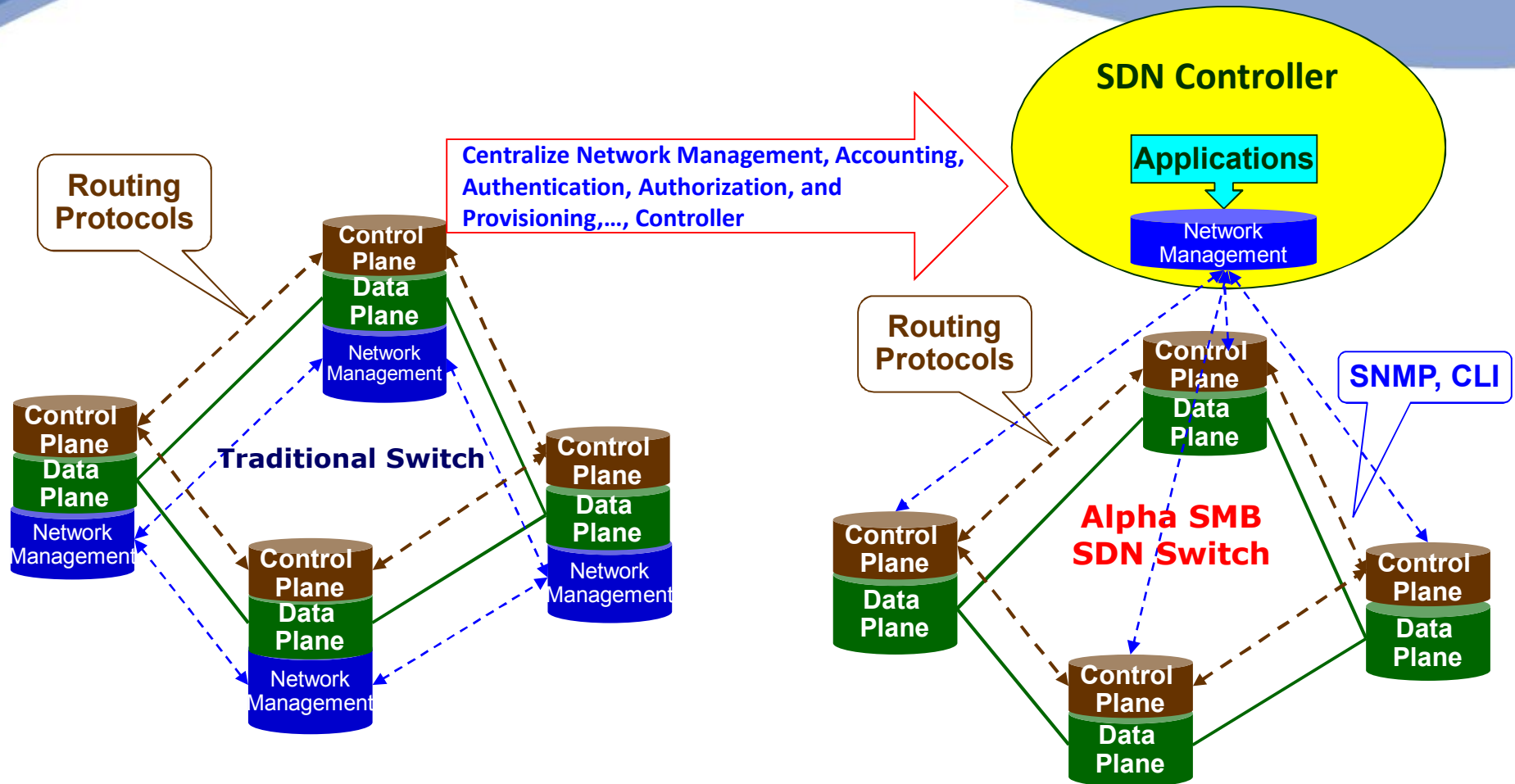
Applications driven SDN



Development of 10G to 100G Data Center SDN Switch



The Solution of SMB Hybrid SDN



- Simplify Network Management, solve the issue of IT staff shortage in SMB.
- Leverage the **existing switches** and protocols, centralize the management to Controller.
- Suitable for the environments that require frequent changes, such as Campus or Enterprise WiFi AP Networking.

2014 Company Outlook

- Expanding cloud business and engaging with first-tier customers.
- Developing products and biz of Internet of Things (IoT).
- A leading-edge product mix
 - ✓ SDN, 40G/100G and Switch (Cloud Core)
 - ✓ LTE Router/Small Cell (Cloud Path)
 - ✓ Connected Home Devices, such as IP Cam, NAS, STB, Smart Router, ...(Cloud CPEs)
- Capacity expansion in Changshu, China.

Q&A

Thank You.

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